

Annual Budget Summary

	PREFERRED	90%	7%	3%
	Annual Administrative Fee Total:	Fixed	At Risk (Energy Targets)	At Risk (KPIs)
2024-2025 (Transition)	2,656,126	2,390,513	185,929	79,684
2026 (PY1)	5,460,968	4,914,871	382,268	163,829
2027 (PY2)	5,460,968	4,914,871	382,268	163,829
2028 (PY3)	5,460,968	4,914,871	382,268	163,829
2029 (PY4)	5,460,968	4,914,871	382,268	163,829

APTIM Environmental and Infrastructure, LLC  
Annual Component Summary

	Administrative Functions							Technical and Support Functions						Total Fee
	Program Design and Management	Contract (and subcontract) Management including QA /QC	Financial Management	Information System /Database Management	Tracking and Reporting	Total Admin	Utility Coordination, EEWG, Program Development	Marketing/ Market Research	Training/ Trade Ally Coordination	Measure Management	Call Center	Total Support		
2024-2025 (Transition)	554,548	26,747	13,377	901,214	40,121	1,536,007	579,650	334,485	112,369	80,242	13,373	1,120,119	2,656,126	
2026 (PY1)	519,226	770,853	154,178	485,426	327,612	2,257,295	910,760	1,237,463	449,274	393,012	213,164	3,203,673	5,460,968	
2027 (PY2)	519,226	770,853	154,178	485,426	327,612	2,257,295	910,760	1,237,463	449,274	393,012	213,164	3,203,673	5,460,968	
2028 (PY3)	519,226	770,853	154,178	485,426	327,612	2,257,295	910,760	1,237,463	449,274	393,012	213,164	3,203,673	5,460,968	
2029 (PY4)	519,226	770,853	154,178	485,426	327,612	2,257,295	910,760	1,237,463	449,274	393,012	213,164	3,203,673	5,460,968	

2024 - 2025 (Transition)	Administrative Functions						Technical and Support Functions						Total Fee
	Program Design and Management	Contract (and subcontract) Management including QA /QC	Financial Management	Information System /Database Management	Tracking and Reporting	Total Admin	Utility Coordination, EEWG, Program Development	Marketing/ Market Research	Training/ Trade Ally Coordination	Measure Management	Call Center	Total Support	
Direct - Labor	267,476	26,747	13,377	401,214	40,121	748,935	267,476	160,485	66,869	80,242	13,373	588,445	1,337,380
Direct - Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
Direct - Travel	8,000	-	-	-	-	8,000	25,000	-	8,000	-	-	33,000	41,000
Direct - Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
Direct - Subcontractors	254,072	-	-	500,000	-	754,072	287,174	158,000	37,500	-	-	482,674	1,236,746
Direct - Other	25,000	-	-	-	-	25,000	-	16,000	-	-	-	16,000	41,000
Indirect - Other	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>554,548</b>	<b>26,747</b>	<b>13,377</b>	<b>901,214</b>	<b>40,121</b>	<b>1,536,007</b>	<b>579,650</b>	<b>334,485</b>	<b>112,369</b>	<b>80,242</b>	<b>13,373</b>	<b>1,120,119</b>	<b>2,656,126</b>
CHECK	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE

2026 (PY1)	Administrative Functions						Technical and Support Functions						Total Fee
	Program Design and Management	Contract (and subcontract) Management including QA /QC	Financial Management	Information System /Database Management	Tracking and Reporting	Total Admin	Utility Coordination, EEWG, Program Development	Marketing/ Market Research	Training/ Trade Ally Coordination	Measure Management	Call Center	Total Support	
Direct - Labor	385,426	770,853	154,178	385,426	327,612	2,023,495	578,140	770,853	346,884	96,356	38,542	1,830,775	3,854,270
Direct - Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
Direct - Travel	-	-	-	-	-	-	8,000	-	34,000	-	-	42,000	42,000
Direct - Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
Direct - Subcontractors	133,800	-	-	50,000	-	183,800	314,620	-	68,390	271,656	155,232	809,898	993,698
Direct - Other	-	-	-	50,000	-	50,000	10,000	466,610	-	25,000	19,390	521,000	571,000
Indirect - Other	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>519,226</b>	<b>770,853</b>	<b>154,178</b>	<b>485,426</b>	<b>327,612</b>	<b>2,257,295</b>	<b>910,760</b>	<b>1,237,463</b>	<b>449,274</b>	<b>393,012</b>	<b>213,164</b>	<b>3,203,673</b>	<b>5,460,968</b>
CHECK	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE

2027 (PY2)	Administrative Functions						Technical and Support Functions						Total Fee
	Program Design and Management	Contract (and subcontract) Management including QA /QC	Financial Management	Information System /Database Management	Tracking and Reporting	Total Admin	Utility Coordination, EEWG, Program Development	Marketing/ Market Research	Training/ Trade Ally Coordination	Measure Management	Call Center	Total Support	
Direct - Labor	385,426	770,853	154,178	385,426	327,612	2,023,495	578,140	770,853	346,884	96,356	38,542	1,830,775	3,854,270
Direct - Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
Direct - Travel	-	-	-	-	-	-	8,000	-	34,000	-	-	42,000	42,000
Direct - Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
Direct - Subcontractors	133,800	-	-	50,000	-	183,800	314,620	-	68,390	271,656	155,232	809,898	993,698
Direct - Other	-	-	-	50,000	-	50,000	10,000	466,610	-	25,000	19,390	521,000	571,000
Indirect - Other	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>519,226</b>	<b>770,853</b>	<b>154,178</b>	<b>485,426</b>	<b>327,612</b>	<b>2,257,295</b>	<b>910,760</b>	<b>1,237,463</b>	<b>449,274</b>	<b>393,012</b>	<b>213,164</b>	<b>3,203,673</b>	<b>5,460,968</b>
CHECK	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE

2028 (PY3)	Administrative Functions						Technical and Support Functions						Total Fee
	Program Design and Management	Contract (and subcontract) Management including QA/QC	Financial Management	Information System /Database Management	Tracking and Reporting	Total Admin	Utility Coordination, EEWG, Program Development	Marketing/ Market Research	Training/ Trade Ally Coordination	Measure Management	Call Center	Total Support	
Direct - Labor	385,426	770,853	154,178	385,426	327,612	2,023,495	578,140	770,853	346,884	96,356	38,542	1,830,775	3,854,270
Direct - Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
Direct - Travel	-	-	-	-	-	-	8,000	-	34,000	-	-	42,000	42,000
Direct - Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
Direct - Subcontractors	133,800	-	-	50,000	-	183,800	314,620	-	68,390	271,656	155,232	809,898	993,698
Direct - Other	-	-	-	50,000	-	50,000	10,000	466,610	-	25,000	19,390	521,000	571,000
Indirect - Other	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>519,226</b>	<b>770,853</b>	<b>154,178</b>	<b>485,426</b>	<b>327,612</b>	<b>2,257,295</b>	<b>910,760</b>	<b>1,237,463</b>	<b>449,274</b>	<b>393,012</b>	<b>213,164</b>	<b>3,203,673</b>	<b>5,460,968</b>

CHECK TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE

2029 (PY4)	Administrative Functions						Technical and Support Functions						Total Fee
	Program Design and Management	Contract (and subcontract) Management including QA/QC	Financial Management	Information System /Database Management	Tracking and Reporting	Total Admin	Utility Coordination, EEWG, Program Development	Marketing/ Market Research	Training/ Trade Ally Coordination	Measure Management	Call Center	Total Support	
Direct - Labor	385,426	770,853	154,178	385,426	327,612	2,023,495	578,140	770,853	346,884	96,356	38,542	1,830,775	3,854,270
Direct - Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
Direct - Travel	-	-	-	-	-	-	8,000	-	34,000	-	-	42,000	42,000
Direct - Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
Direct - Subcontractors	133,800	-	-	50,000	-	183,800	314,620	-	68,390	271,656	155,232	809,898	993,698
Direct - Other	-	-	-	50,000	-	50,000	10,000	466,610	-	25,000	19,390	521,000	571,000
Indirect - Other	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>519,226</b>	<b>770,853</b>	<b>154,178</b>	<b>485,426</b>	<b>327,612</b>	<b>2,257,295</b>	<b>910,760</b>	<b>1,237,463</b>	<b>449,274</b>	<b>393,012</b>	<b>213,164</b>	<b>3,203,673</b>	<b>5,460,968</b>

CHECK TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE TRUE